Verbal Operants
Cheat-Sheet

Mand

It is essentially a **request**

It is defined by:

- A *motivation* for something, and
- It can be spoken, signed, or delivered with PECS

Intraverbal

It is best summed up as **conversational speech**

It is defined by:

- Something *spoken* to the student
- A ***Non-Matching** spoken* response

Tact

It is essentially a **label**

It is defined by:

- *Sensing* something, and
- It can be spoken or signed

Listener Behavior

It includes what is traditionally called **receptive** language

It is defined by:

- Something spoken *to* the student
- A ***nonverbal action** by* the student

Echoic

It is what it says it is – it's **echoing**

It is defined by:

- Something *spoken* to the student
- A ***Matching** spoken* response